



# Referral Program

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# *What we do.....*



Multiple asset classes  
Across the capital stack  
In-house investment vehicles

## **Direct Funding**



Multiple asset classes  
Across the capital stack  
Wide range of financing solutions  
Relationship with over 200 funders

## **Capital Arrangement**



Sole developments  
JV arrangements for larger projects  
Apartments, Townhouses, Land subdivision

## **Principal Investments**



# OUR CAPITAL SOLUTIONS

*Capital where needed, when needed and  
how it's needed.....*

## Construction Funding

Apartments, Townhouses, Land  
All asset classes  
Up to 85% LVR  
\$5m to \$150m+  
No / minimal pre-sales

## Bridge Funding

Land banking  
Development site acquisition  
Commercial property loans  
Up to 75% LVR  
\$1m to \$30m+

## Residual Stock Funding

Apartments, Townhouses, Land  
All asset classes  
Up to 85% LVR  
\$2m to \$50m+

## Investment Debt

Long term funding - commercial  
Up to 75% LVR  
\$5m to \$100m+

## MULTIPLE ASSET-CLASSES



Apartments



Townhouses



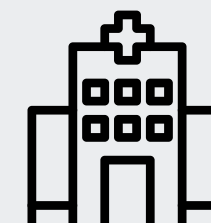
Land  
subdivision



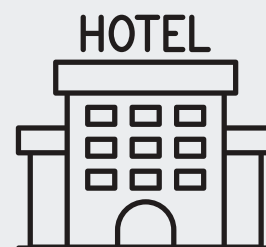
Industrial



Commercial  
& Retail



Medical,  
Childcare



Hotels &  
Accommodation



Retirement  
Living



Business  
Funding

**Extensive experience**

**We have JVs with builders  
& developers ...we "get"  
property!**

**In-house investment  
vehicles for Direct  
funding**

**OR...enabling capital via  
panel of over 200  
funding groups**

## Funding Across The Capital Stack

**Senior  
Debt**

**Mezzanine  
Debt**

**Preferred  
Equity**

**Equity**





# Referral Program

## Tailored referral program

Referral Partners (you) introduce us to your clients / associates who need commercial funding

## Strong \$\$ potential

E.g. earn up to \$15k Referral Fee for \$8million funding referral

## Seeking referrals from...

Accountants || Architects  
Builders || Financial Advisors  
Finance / Business Brokers  
Lawyers || Real Estate Agents  
Valuers || Town Planners  
Etc.....

## Diversify your revenue stream

**NIL work from your end**  
**Enhance value offering to your clients**

## \$1m to \$100m+ in Funding

Senior Debt  
Mezzanine Debt  
Preferred Equity  
Equity

Construction Funding  
Land / Bridge Funding  
Residual Stock Funding  
Investment Debt  
Business Funding

Residential  
Commercial  
Industrial  
Hotel / Accommodation  
Healthcare / Childcare  
Specialty asset classes



## Our Approach

Client first mantra - total solution focussed approach  
Your referral = YOUR client...we always respect that  
Stay as little or as much involved as you like  
You refer = you become our trusted partner



## Simple referral process

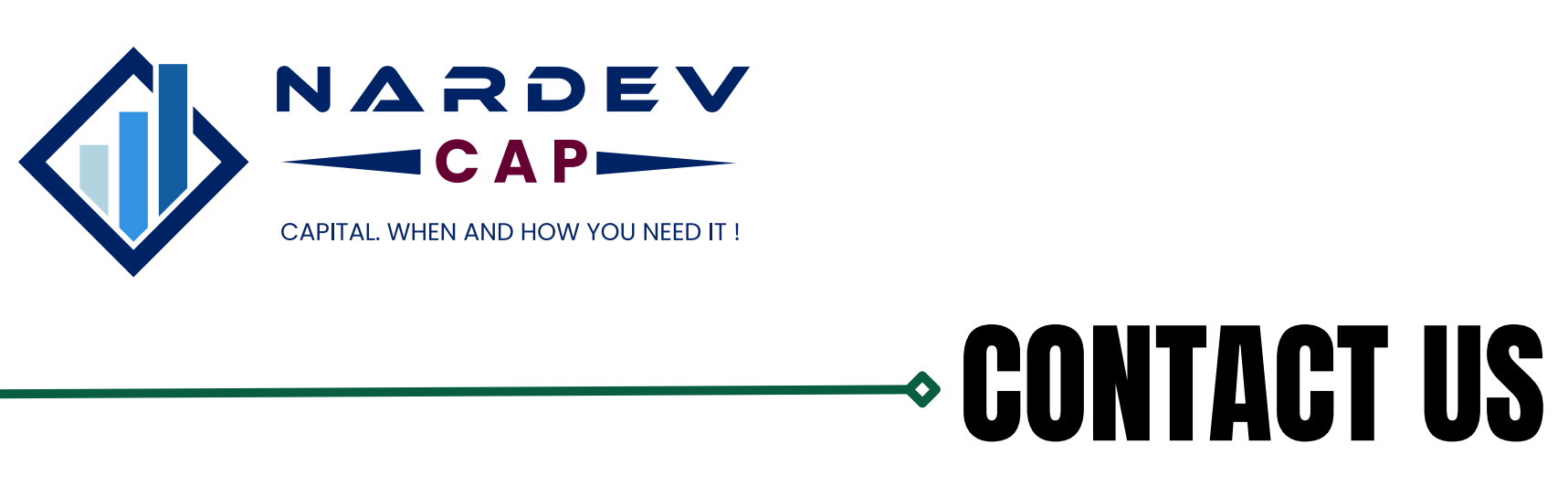
1. You refer the client - via our website OR email us
2. We send you our Referral Partnership Letter
3. We service the client's funding needs
4. Client gets funded - we get paid - you get paid

Click [here](#) to submit your referral online (simple 2 min process)

Email us at [referrals@nardevcap.com.au](mailto:referrals@nardevcap.com.au)

Call us anytime on 1300 089 365





## CONTACT US

We would love to hear from you to assist with your client's funding and capital needs.

Please feel free to contact us via the following coordinates....

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**www.nardevcap.com.au**